



Giles Andrews

ZOPA Co-Founder

"The father of one of the all-time financial service innovation: P2P"

Giles Andrews OBE is an entrepreneur and co-founder of the Social Lending online business Zopa. By demonstrating that Social Lending works on a large scale, Zopa changed the financial sector for good and became the world's first lending and borrowing marketplace. Additionally, Giles holds a position as a non-executive director on the Boards of both Bank of Ireland and C. Hoare & Co. granting him a distinctive vantage point encompassing both challenger and incumbent banks, along with a comprehensive understanding of their distinct cultures and associated challenges.

TOPICS:

- Strategy
- Entrepreneurship
- Social Lending
- Growth
- Disruption
- Fintech

LANGUAGES:

He presents in English.

IN DETAIL:

Giles is the former Chairman at MarketFinance, a fintech platform where businesses have sold invoices to investors to raise over £2.5bn in working capital. He is a Board Member of the City of London/Innovate Finance FinTech Strategy Group Graphic. Giles spent the first ten years of his career in the motor industry pursuing his interest in all things automotive. This included co-founding Caverdale in 1992, a start-up taken to a £250m turnover motor retailer and sold in 1997. After an MBA at INSEAD he set up his own consultancy business whose clients included Tesco and Tesco Personal Finance.

WHAT HE OFFERS YOU:

Giles has literally created an industry and changed the mould globally and in his presentations he shares his insights in implementing strategy, driving growth and creating an entrepreneurial culture.

HOW HE PRESENTS:

Giles is very practical in putting new ideas into practice. He is an engaging and passionate speaker.