



## Giles Andrews

**ZOPA Co-Founder**

*"The father of one of the all-time financial service innovation: P2P"*



Giles Andrews OBE is an entrepreneur and co-founder of the Social Lending online business Zopa. By demonstrating that Social Lending works on a large scale, Zopa changed the financial sector for good and became the world's first lending and borrowing marketplace. Additionally, Giles holds a position as a non-executive director on the Boards of both Bank of Ireland and C. Hoare & Co. granting him a distinctive vantage point encompassing both challenger and incumbent banks, along with a comprehensive understanding of their distinct cultures and associated challenges.

## TOPICS:

- Strategy
- Entrepreneurship
- Social Lending
- Growth
- Disruption
- Fintech

## IN DETAIL:

Giles is the former Chairman at MarketFinance, a fintech platform where businesses have sold invoices to investors to raise over £2.5bn in working capital. He is a Board Member of the City of London/Innovate Finance FinTech Strategy Group Graphic. Giles spent the first ten years of his career in the motor industry pursuing his interest in all things automotive. This included co-founding Caverdale in 1992, a start-up taken to a £250m turnover motor retailer and sold in 1997. After an MBA at INSEAD he set up his own consultancy business whose clients included Tesco and Tesco Personal Finance.

## LANGUAGES:

He presents in English.

## WHAT HE OFFERS YOU:

Giles has literally created an industry and changed the mould globally and in his presentations he shares his insights in implementing strategy, driving growth and creating an entrepreneurial culture.

## HOW HE PRESENTS:

Giles is very practical in putting new ideas into practice. He is an engaging and passionate speaker.